

**FIVE YEAR FINANCIAL RECAP
FY'06 through FY'10**

	FY'06	FY'07	FY'08	FY'09	FY'10
INCOME:					
HBS	52,566	77,825	90,214	98,940	112,943
DT/CILA Grants	70,333	0	0	0	0
Private Fees	21,164	12,160	11,900	12,320	11,850
Fee for Service	131,184	217,088	218,077	222,394	205,483
Contributions	84,426	68,764	61,055	76,565	81,494
Foundation Grants	11,000	1,000	5,000	5,000	0
Interest/Other	2,282	208	213	184	222
Rental/Other Income	0	0	1,095	1,802	1,547
Fundraising – Net	27,244	29,214	29,406	26,186	26,412
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Actual Received	389,189	406,259	416,960	443,391	439,951
Budget Requirement	364,161	387,708	430,363	426,658	423,424
EXPENSES:					
Salaries	184,005	199,518	203,014	191,296	197,787
SEP-IRA	7,758	15,908	13,486	0	0
Payroll Taxes	14,929	16,145	16,461	15,187	15,715
Health/Life Insurance	18,354	18,659	17,852	25,368	24,911
Other Staff Expenses	4,769	2,226	10,659	626	7,606
Consultants	7,401	1,750	1,650	2,750	5,875
Agency Supplies	9,151	9,071	10,561	8,120	8,924
Occupancy	58,469	47,799	49,719	49,234	49,960
Transportation	43,141	40,843	46,622	45,772	49,508
Program Costs	8,381	6,883	8,588	5,560	5,440
Depreciation	27,743	37,236	38,166	35,330	35,137
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Actual Expenses	384,101	396,038	416,778	379,243	400,863
Budget Expectations	347,471	389,374	398,707	396,550	420,139
DIFFERENCE	5,088	10,221	182	64,148	39,088
Cash Reserves:					
Unrestricted	29,787	42,399	43,110	14,969	50,992
EBITDA	60,495	79,984	67,808	126,575	98,031
Debt Coverage Ratio	1.02	1.45	1.14	2.30	1.79

	06/30/06	06/30/07	06/30/08	06/30/09	06/30/10
Cash on hand	29,787	42,399	43,110	14,969	50,992
Account Receivable	17,100	20,040	20,641	113,584	120,883